



# WANTED

## Future Farming Leaders, Managers, Owners

**DO YOU HAVE A GOAL TO BE EITHER A LEADER, MANAGER OR FARM OWNER IN THE FUTURE? IF YOU HAVE AN AMBITION OF MOVING UP THE SHEEP AND BEEF LADDER THEN THIS PROGRAMME IS FOR YOU.**

Generation Next: Our Futures Sheep & Beef Farmers is a programme designed to nurture, assist and encourage the current and future farmers within our sector. The programme involves the delivery of three workshops over a six month period with the following objectives:

- Understand the farm business – financial basics and management
- Develop better decision making skills
- Understand technology and genetics within the industry
- Understand the importance of managing mental health and personal wellbeing
- Understand the overall industry goals and aims

20 spaces are available for this programme. Applications are to attend all three workshops (no single workshop attendance). Free programme to all associated levy payers and their employees. Please note all travel and beverage expenses are at the participants own cost. Accommodation for 1 night in Dunedin and all meals while on course will be provided.

**To request an application form please contact Olivia Ross  
Email [olivia.ross@beeflambnz.com](mailto:olivia.ross@beeflambnz.com), visit [www.beeflambnz.com](http://www.beeflambnz.com)  
or phone 027 801 7868. Applications close 18th April, 5pm.**

*If you are a successful applicant for this programme please note there will be a small amount of pre work sent to you prior to the start of the programme*



## ★ Module 1

**Understanding the farming business as a whole**  
*5th June 2019, Gore*

- Goal setting
- Preparing yourself to get financially ahead
- Business planning
- Understanding budgets
- What to consider when approaching a bank?
- Ownership options
- To include live examples and interactions

## ★ Module 2

**Agri Tools, Technology and Genetics**  
*15th & 16th August 2019, Dunedin*

- Formulas and functions in Excel
- Monitoring improved performance-how to use information to make on-farm decisions.
- Scanning/weighing, EID
- Farm management software and smart phone apps
- The ease of selecting better genetics to improve farm profit

### Field Trip:

- DNA technologies and how they add value to breeders and farming
- Biological and management drivers of yield, lessons from CT scanning
- Evening speaker and dinner
- Current and future research adding value to primary industry products

## ★ Module 3

**Meat Appreciation**  
*29th November 2019, Invercargill*

- Understanding the process our stock go through once at the plant including plant tour
- Basic understanding of product marketing and how this affects overall prices behind the farm gate
- Getting the most out of our meat cuts, including cooking and butchery demonstration and ways to eat healthier meals quicker and easier during busy periods of the year utilising the products we have.

**PLEASE TURN OVER FOR SELECTION CRITERIA**

## **Selection Criteria:**

- Actively working on a sheep & beef or dry stock property (associated levy payers)
- Aged between 18 & 45 years' old
- Willingness to learn new skills and understand the drivers to improving on farm profitability of the sheep and beef sector.
- Priority will be given to those farming and living within the Southern South Island area (Dunedin South)
  - Should there be places left after this outside application will be considered.
- Goals are listed and suggest that they will stay within the primary industry
- Have a plan 5-10 years out that they would like to achieve
- Application shows progression over time through positions or goals represent this
- Have not completed a degree in Ag Science or Ag Commerce at a tertiary institution like that of Lincoln or Massey universities in the past 5 years
- If completed a diploma or certificate in the past, that business or a finance paper was only a minor part
- Are available to attend all three days